



SUPPLY CHAIN ALLIANCE
THE UNIVERSITY of TEXAS SYSTEM
Creating Value Through Collaboration

Alliance Overview

July 2020

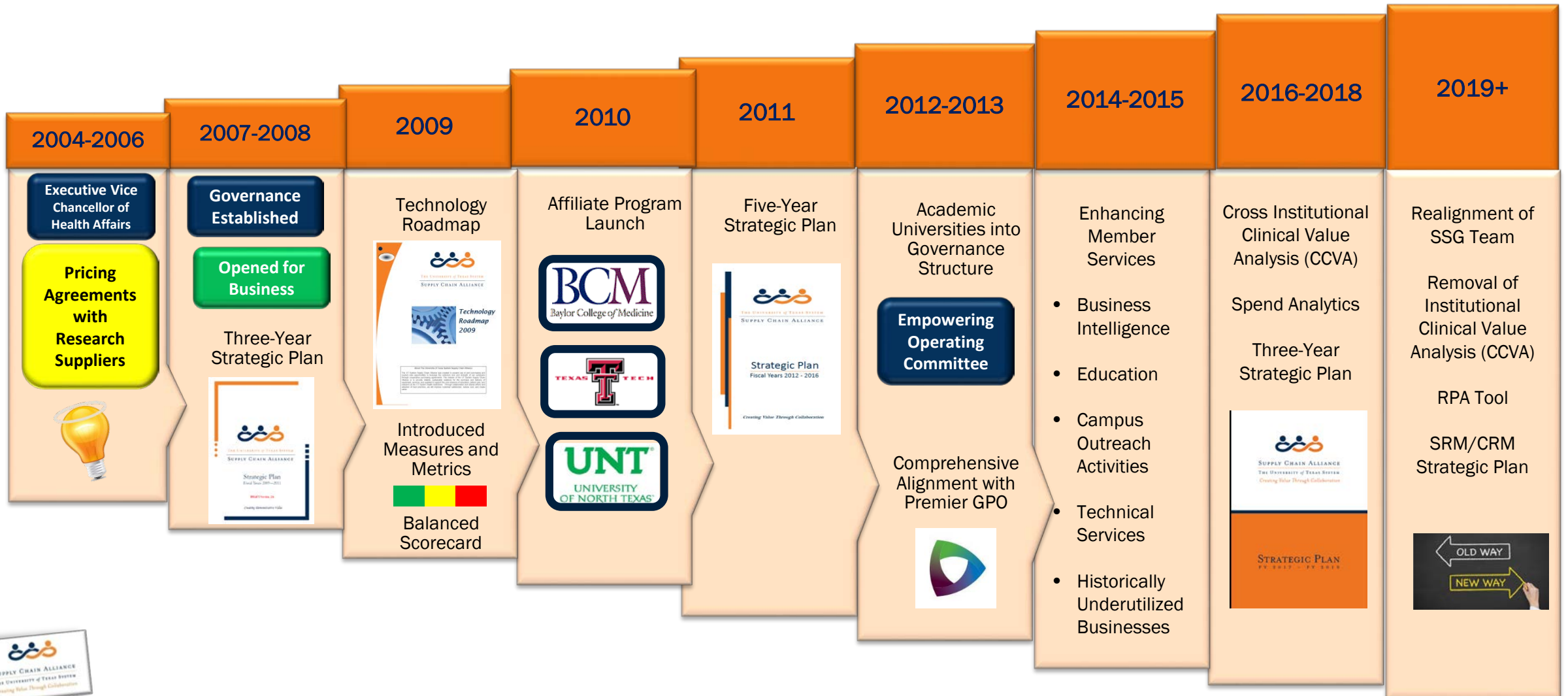
Alliance Overview

The University of Texas System Supply Chain Alliance (“UTSSCA”) is a coalition of the fifteen University of Texas institutions and other Affiliate institutions that acts as a group purchasing organization to leverage spend and maximize cost savings for its members. The Alliance operates under the direction of an Executive Committee to establish agreements that will provide the **best value** for our institutions.

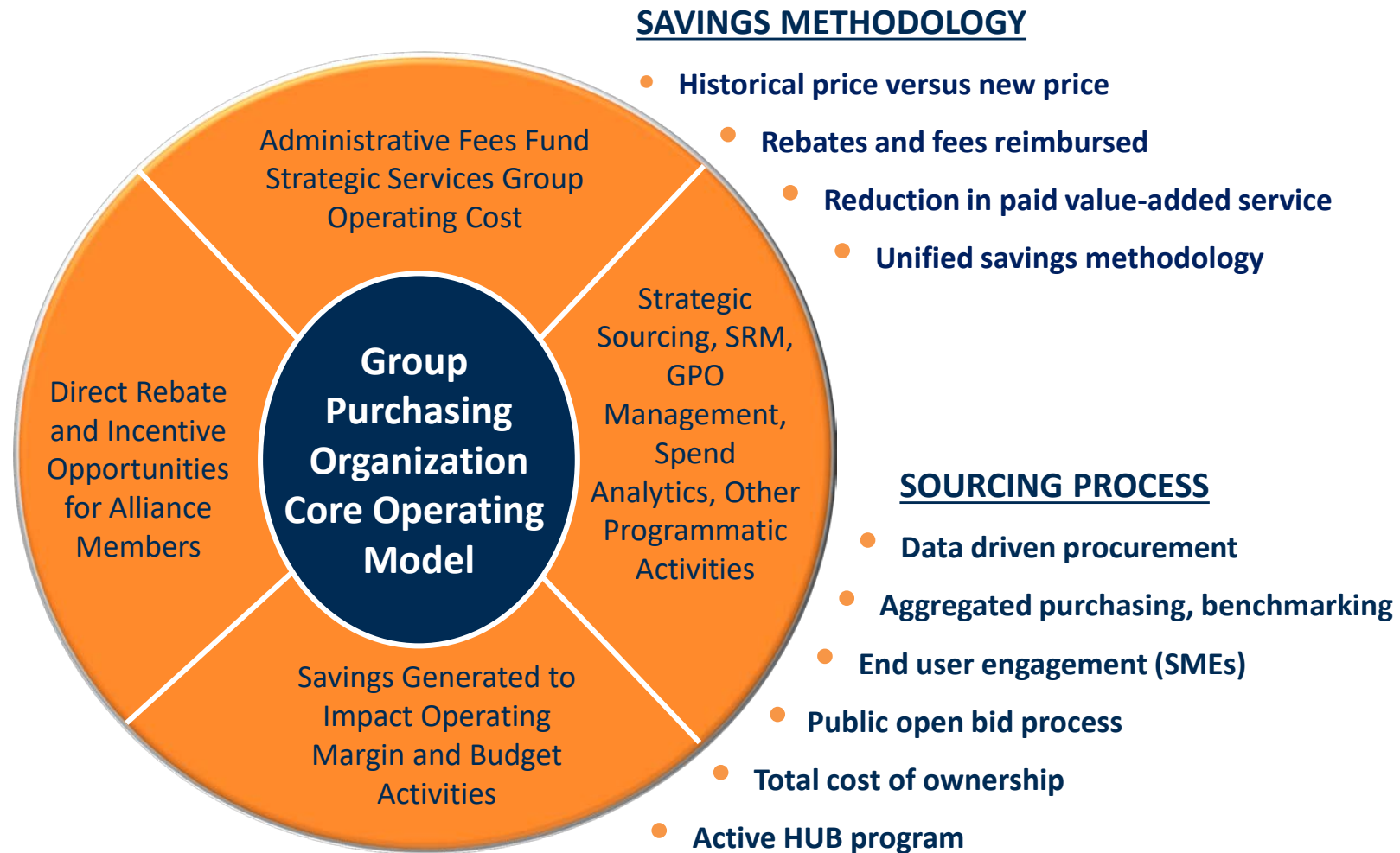
Benefits to Alliance Members

- Incentives & Rebates* (e.g., transition and start-up incentives, growth incentives)
- Negotiated value-added services and expanded product warranty offerings
- Participation as a subject matter expert (SME) on sourcing events
- Access to Strategic Services Group (SSG) staff for technical assistance and guidance across a broad range of procurement and supply chain topics
- SSG provided professional training eligible for CEU's
- Member communications that includes Alliance updates and upcoming SSG outreach and supplier events
- Power of Collaboration Affiliate Conference (in development)
- Preferred Supplier hosted Educational webinars
- Premier Reach Program**

UT Alliance History



Business Model



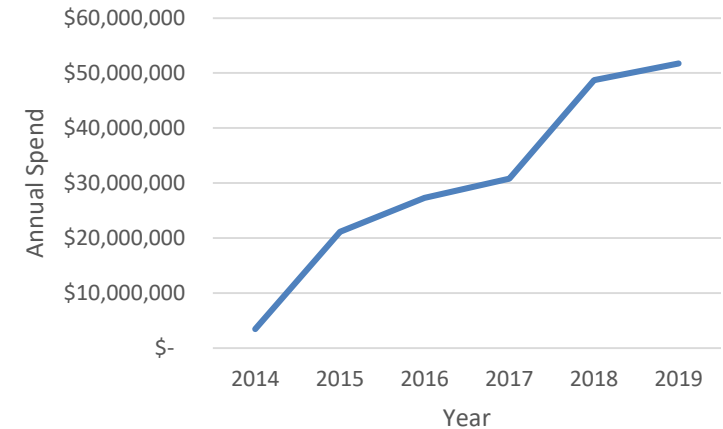
Overview of the Alliance Portfolio

UTSSCA Supplier Contract List 2020

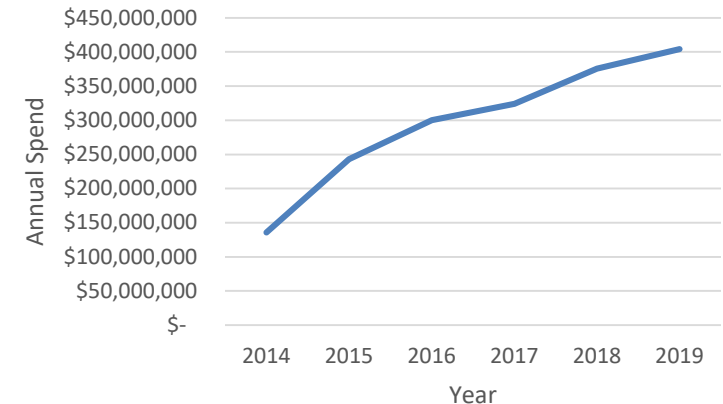
July 2020

CATEGORY/COMMODITY	PREFERRED SUPPLIER	BRIEF DESCRIPTION	SUPPLIER CONTACT (title; phone; email)	EXPIRATION DATE	BUSINESS REVIEWS SCHEDULED	UTSSCA CONTACT
Administrative - Office Supplies	Today's Business Solutions (Sunrise Delivery)	Basic office supplies products including Paper, Toner, Writing Instruments, Folders and General Office Supplies such as sharpeners, pen holders, calculators, etc.	Priscilla Luna (713) 861-8508 Ext.201 priscilla@todaysbusinessolutions.com	12/31/2021	Quarterly	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Administrative - Audit Services	Spendmend - formally BSI Healthcare	Accounts payable audit recovery services and contract compliance review services	Brett Stuebinger - Client Value Manager (972) 971-3255 bstuebinger@Spendmend.com	11/05/2020	Semi-annually	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Administrative - Online Records Management	TractManager, Inc.	Repository for contracts and related documents	Jeffiny Shutts - Client Executive (919) 247-5732 jeffiny.shutts@tractmanager.com	01/31/2023	None	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Administrative - Online Records Management	Iron Mountain Information Management, LLC	Off-site records management	Steven Wesley - GPO Program Manager (513) 341-4294 steve.wesley@ironmountain.com	04/01/2020	Semi-annually	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Facilities - Maintenance, Repair and Operating (MRO) Supplies	Grainger & Burgoon	Maintenance, Repair and Operations (MRO) Supplies and related services	Vasanti Brandl - Government Sales Manager, (512) 550-3708 Vasanti.Brandl@grainger.com Donna Hanson - Owner, Burgoon (800) 287-4666, ext 112 dhanson@burgooncompany.com	07/31/2021	Quarterly	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Facilities - Furniture Related Services	Contract Resource Group (CRG)	Furniture products and services that also includes ancillary products defined as accessory/accent furniture (e.g. lamps, tray tables, keyboard trays)	Anthony Standley (713) 253-6906 standleya@crгоffice.com	12/31/2020	Annually	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
	Debner+Company Workspace Solutions		Pam Teel (713) 425-6129 PamT@debner.com	12/31/2020	Annually	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
IT - Computer Peripheral Products	SHI Government Solutions	Computer Peripheral Products including Printers, Hard Drives, Software and other Computer Accessories	Adrienne Pubyliksi - Manager (512) 732-8022 adrienne_pubyliksi@shi.com	6/30/2021	Quarterly	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
IT - PCs, Laptops and Tablets	SHI Government Solutions	PCs, Laptops and Tablets	Adrienne Pubyliksi - Manager (512) 732-8022 adrienne_pubyliksi@shi.com	02/28/2022	Quarterly	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
IT - Computer Assisted Coding & Clinical Documentation Improvement Software	Optum 360, LLC	Computer Assisted Coding & Clinical Documentation Improvement Software to assist Revenue Cycle Operations Efficiencies	Gary Lynch - Sales Executive (214) 675-8104 gary_lynch@optum.com	10/31/2023	Per Software upgrades	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311
Research - Laboratory Distribution	Fisher Scientific (Possible Missions)	Laboratory Consumables	Sarah Frey - Academic Industry Director, Texas (281)520-6393 sarah.frey2@thermofisher.com	10/31/2020	Quarterly	Christine Bradford, cmb Bradford1@mdanderson.org, 713-745-8348
Research - Antibodies	Cell Signaling Technology, Inc.	Primary and Secondary Research Antibodies	Shawn Williamson, Ph.D. - Account Manager, Texas (281)906-9369 shawn.williamson@cellsignal.com	3/31/2020	Semi-annually	Christine Bradford, cmb Bradford1@mdanderson.org, 713-745-8348
Other - Wellbeing - Fitness Equipment	Team Marathon Fitness, Inc.	Fitness Equipment and Related Services	Paul Croegaert - Vice President (800) 391-9496 paul@marathonfitness.com	4/30/2020	Semi-annually	Kevin Scott, kdscott11@mdanderson.org, 713-563-1311

Affiliate Yearly Spend



UT System Yearly Spend



Sample contract list, full list available as a separate document



Key Contracts

LABORATORY DISTRIBUTION



UTSSCA4914

- ✓ Estimated 15% Savings
- ✓ Laboratory Consumables
- ✓ HUB – Possible Missions

MRO SUPPLIES



UTSSCA3011

- ✓ Estimated 26% Savings
- ✓ MRO Supplies
- ✓ HP/DELL
- ✓ HUB - Burgoon

TEMPORARY STAFFING



UTSSCA8417

- ✓ Estimated 5% Savings
- ✓ Managed Service of Temporary Staffing
- ✓ HUB -

OFFICE SUPPLIES



UTSSCA0308/UTSSCA0408

- ✓ Estimated 12% Savings
- ✓ Paper, Toner, Writing Instruments, Folders, & General Office Supplies
- ✓ HUB

Key Contracts Continued

PC CONTRACT



UTSSCA5114

- ✓ Estimated 15% Savings
- ✓ PCs, Laptops, & Tablets
- ✓ Standard Configurations

PC CONTRACT



UTSSCA5214

- ✓ Estimated 40% Savings
- ✓ PCs, Laptops, & Tablets
- ✓ HP/DELL
- ✓ HUB

COMPUTER PERIPHERALS CONTRACT



UTSSCA0709

- ✓ Estimated 10% Savings
- ✓ Computer Peripheral Products which include items such as printers, hard drives, software and other computer accessories
- ✓ HUB

GPO PARTNERSHIP



PREMIER

PREMIER

- ✓ REACH
- ✓ Medical Supplies (\$55,513)
- ✓ Furniture & Equipment (\$3,499,520)

HUB Opportunities

Research

Possible Missions (Fisher Scientific)
Summus Industries (VWR Equipment)
Cuevas (Eppendorf – Research Equipment)

IT (PCs, Data Center, Peripherals and Software)

SHI and Multiple HUB suppliers in Dell agreement

MRO

Burgoon (WW Grainger)

Outbound Shipment Management

E-Ship Global

Vendor Managed Temporary Services

InGenesis

Athletics

Marathon Fitness

Office Supplies

Today's Business Solutions

Travel

Corporate Travel Planners

Furniture-related Services

WRG Texas

Facility Interiors

Workplace Resources

Upcoming Sourcing & Alliance Events

RFPs

Core Lab Equipment
Oligos & PCR Reagents

UTSSCA Affiliate Conference (in development)

Virtual Conference
October 2020

Opportunities

Business and Administrative Support Services
Computer Peripherals
Energy Management Solutions

UT System Institutions



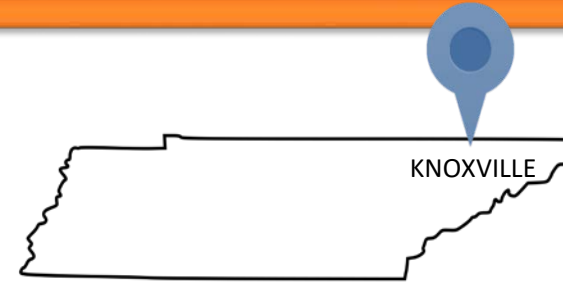
HEALTH

UT Southwestern Medical Center at Dallas
UT Medical Branch at Galveston
UT Texas Health Science Center at Houston
UT Health Science Center at San Antonio
UT MD Anderson Cancer Center
UT Health Science Center at Tyler
UT Health Northeast

ACADEMIC

UT at Arlington
UT at Austin
UT at Dallas
UT at El Paso
UT of the Permian Basin
UT at Rio Grande Valley
UT San Antonio
UT at Tyler

Affiliate Institutions



AFFILIATES

- Angelo State University
- Austin Community College
- Baylor College of Medicine
- Baylor University
- Children's Health
- Houston Community College
- Lamar State College
- Rice University
- Stephen F. Austin
- Texas A&M University System
- Texas State University System
- Texas Tech University & Health Science Center
- Texas Women's University
- Tyler Junior College System
- University of North Texas System
- University of Tennessee

Alliance Contacts

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Manager, Contracts

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THANK YOU

