



HISTORICALLY UNDERUTILIZED BUSINESS OPERATIONS

At Your Service:
Strategies to
Increase HUB Participation

HUB Operations

The Historically Underutilized Business (HUB) Program at the University of Houston (UH) is committed to promoting the inclusion of HUB vendors in university procurements. The HUB Program ensures compliance with state HUB laws, assists UH departments in locating HUB vendors; as well as offering HUBs assistance to facilitate access and contracting 1

UNIVERSITY of HOUSTON

HUB Operations

Team

Dr. Linelle Clark, Director
HUB Operations

Primary Contact for:

- ❖ College of Hotel and Restaurant Management
- ❖ Law Center
- ❖ University Libraries
- ❖ Provost's Office
- ❖ Chancellor/President (Includes Athletics)
- ❖ University Advancement
- ❖ University Marketing, Communications, and Media Relations
- ❖ College of Medicine
- ❖ College of Natural Sciences and Mathematics
- ❖ College of Optometry



HUB Operations Team



**Brandon Davis, Sr. HUB
Specialist**

Primary Contact for:

- ❖ Facilities - FPC & Minor
Projects
- ❖ Administration and Finance
- ❖ University Services
- ❖ Department of Public Safety
- ❖ Houston Public Media
- ❖ Information Technology
- ❖ Student Affairs and
Enrollment Services
- ❖ General Counsel

HUB Operations Team



Shalayna Williams, HUB Specialist

Primary Contact for:

- ❖ College of Business
- ❖ College of Education
- ❖ College of Liberal Arts and Social Sciences
- ❖ College of Technology
- ❖ College of the Arts
- ❖ College of Architecture
- ❖ Graduate College of Social Work

UNIVERSITY of HOUSTON

College / Division	HUB Goal (FY20)
Academic Affairs	34.7 %
Administration and Finance	11.4 %
Architecture	31.2 %
Business Administration	24.8 %
Chancellor/President	7.9 %
College of Medicine	29.2 %
College of Nursing	30.2 %
College of the Arts	15.0 %
Education	22.0 %
Engineering	6.4 %
Graduate College of Social Work	10.4 %
Honors College	8.8 %
Hotel and Restaurant Management	8.3 %
Law Center	29.7 %
Liberal Arts and Social Sciences	23.0 %
Library	5.0 %
Natural Science and Mathematics	21.3 %
Optometry	5.0 %
Pharmacy	8.6 %
Research	9.7 %
Student Affairs	35.0 %
Technology	31.7 %
Univ Marketing, Comm & Media Rel	11.6 %
University Advancement	20.9 %

HUB Vendor Database

Purpose

The HUB Vendor database provides College/Division Administrators with an additional tool to identify HUBs for spot and informal bid procurement opportunities.

Benefit

Increase UH Staff Awareness of Available HUBs

- Spot Bids

Centralized Master Bidders List (CMBL)

vs.

HUB Database

- Purchasing will continue to use CMBL for Formal Bids
- Purchasing will also send solicitations to HUBs with profiles in the database
- Procurements 25k + will be posted on Electronic State Business Daily (ESBD)

UH HUB Database



<https://www.uh.edu/office-of-finance/hub/>

Click on HUB Vendor Database option

HISTORICALLY UNDERUTILIZED BUSINESS PROGRAM

What is a HUB

HUB Certification Process

Electronic State Business Daily (ESBD)

HUB Requirements for State Agencies

HUB Subcontracting Plan

Current UH Projects on ESBD

Recent/Forecasted Projects

Forms

Events

Resources

UH HUB Vendor Database



STAFF LOG IN

UH HUB VENDOR DATABASE

Administrative Interface

Vendor Profile

Vendor Database ←

Enter you CougarNet Credentials

UH Home > Office of Finance > Historically Underutilized Business Program > UH HUB Vendor Database > Vendor Database

Search by any column...

With Selected: [Request Quote](#)

Select	Company Name	Vendor Services	Action
<input type="checkbox"/>	Can-Am Wireless LLC dba Can-Am IT Solutions	COMPUTER ACCESSORIES AND SUPPLIES, ENVIRONMENTALLY CERTIFIED BY AN AGENCY ACCEPTED CERTIFICATION ENTITY [203-00] Batteries, Computer and Peripheral, Environmentally Certified Products [203-10] COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS [204-00]	View Info
<input type="checkbox"/>	Universe Technical Translation	Interpreter Services, Foreign Language, Hearing Impaired, etc., (See Item 17 for Interpreter Services - Electronically Assisted) [961-46] Sign Language Services for the Hearing Impaired (Inactive, please see commodity code 961-46 effective January 1, 2016) [961-67] Translation Services, All Languages [961-75]	View Info
<input type="checkbox"/>	Scimetrics, Inc.	Laboratory Equipment, General [175-53] LABORATORY EQUIPMENT, ACCESSORIES, AND SUPPLIES: BIOCHEMISTRY, CHEMISTRY, ENVIRONMENTAL SCIENCE, ETC. [493-00] Novelties, Promotional and Specialty Products, Including Biodegradable [037-52]	View Info

HUB Vendor Database - University of Houston

uh.edu/office-of-finance/hub/vendors/database/

With Selected: [Request Quote](#)

Select	Company Name	Action
<input type="checkbox"/>	Can-Am Win Solutions	View Info
<input type="checkbox"/>	Infodat International, Inc.	View Info
<input checked="" type="checkbox"/>	Summus Industries, Inc.	View Info
<input type="checkbox"/>	Tekgration LLC	View Info
<input type="checkbox"/>	Inventive Partners	View Info
<input type="checkbox"/>	Abacus Computers	View Info
<input type="checkbox"/>	BARBARIAN	View Info
<input type="checkbox"/>	Arrati Inc dba texcellvision	View Info

Summus Industries, Inc.

Contact Person
 Fabiola Tillman
 Vice President of Sales & Marketing

Address
 77 Sugar Creek Center
 Suite 420
 Sugar Land, TX 77478

Phone: (281)640-1765

Company Website
<http://www.summusindustries.com>

Cooperative Contracts
 BuyBoard: No
 Choice Partners: No
 DIR: DIR-TSO-3763, ,
 TXMAS: No

Business Information
 Est. Annual Sales: \$100,000,000
 Employees: 32
 Years in Business: 23
 Credit Payment Accepted? No
 Vendor Type: Goods

- CHEMICAL LABORATORY EQUIPMENT AND SUPPLIES [175-00]
- COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS [204-00]
- COMPUTER HARDWARE AND PERIPHERALS FOR MAINFRAMES AND SERVERS [206-00]

HUB Information
 HUB ID: 1760533392500/____
 Expiration: February 12, 2024
 Gender: Male
 Service-disabled Veteran: No

[Close](#)

HUB Vendor Database - University of Houston

uh.edu/office-of-finance/hub/vendors/database/

Select	Company Name	Action
<input type="checkbox"/>	Infodat International, Inc.	View Info
<input checked="" type="checkbox"/>	Summus Industries, Inc.	View Info
<input type="checkbox"/>	Tekgration LLC	View Info
<input type="checkbox"/>	Inventive Partners	View Info
<input type="checkbox"/>	Abacus Computers	View Info
<input type="checkbox"/>	BARBARIAN	View Info
<input type="checkbox"/>	Arrati Inc dba texcellvision	View Info
<input type="checkbox"/>	Premier Digital	View Info
<input type="checkbox"/>	FERMAT SOFTWARE	View Info
<input type="checkbox"/>	PMCS SERVICES INC	View Info

Summus Industries, Inc.

Cooperative Contracts
 BuyBoard: No
 Choice Partners: No
 DIR: DIR-TSO-3763, ,
 TXMAS: No

HUB ID: 1760533392500/____
Expiration: February 12, 2024
Gender: Male
Service-disabled Veteran: No
HUB Category: African American Owned
Certification: [Summus 2020 HUB Certificate.pdf](#)

Miscellaneous Information
 Capability Statement: None Provided

Key Clients

<p>Houston Community College / Veronica Douglas / veronica.douglas@hccs.edu Service Provided: Dell Computer Hardware</p>	<p>Texas Southern University / Scaffers Ward / Scaffers.ward@tsu.edu Service Provided: VWR Scientific Laboratory</p>	<p>UT Health Houston / Shaun McGowan / Shaun.a.mcgowan@uth.tmc.edu Service Provided: Dell Computer Hardware</p>
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[Close](#)

Laundry Services



Requesting A Quote

Select a vendor by marking the box --
click 'Request Quote'

Request a Quote

Please use the form below to request your quote(s).

Vendor: Can-Am Wireless LLC dba Can-Am IT Solutions

First Name *	<input type="text" value="Shanta"/>	Last Name *	<input type="text" value="Hamilton"/>		
Email Address *	<input type="text" value="snhamilt@central.uh.edu"/>	Phone Number *	<input type="text" value="(713)743-5619"/>	Job Title *	<input type="text" value="Spec, HUB 3"/>
Division/College *	<input type="text"/>	Department *	<input type="text" value="HUB Programs"/>	Deadline *	<input type="text"/>
Project Scope *	<input type="text"/>				
Upload Specifications (optional)	<input type="text"/>				
	<input type="button" value="Choose File"/>	No file chosen			



QUESTIONS/TECHNICAL ASSISTANCE

Dr. Linelle Clark
Director

713-743-8603

flclark-brown@uh.edu

Brandon Davis
Senior HUB Specialist

713-743-1802

bdavis11@uh.edu

Shalayna Williams
HUB Specialist

713-743-7643

Swilli39@central.uh.edu

