

| | |
|-------------------------|---|
| Job Title | State Director of Development, Statewide, TX |
| Employer/ Agency | March of Dimes |
| Job Description | <p>Position Purpose</p> <p>This chapter-wide leadership team position is responsible for building and managing a comprehensive donor/volunteer relations and stewardship program that cultivates and sustains mutually-rewarding relations between the Texas Chapter and its primary constituents, including board members. This position in can be based anywhere in Texas and not limited to Houston.</p> <p>Position Responsibilities</p> <ul style="list-style-type: none"> • Develop and implement strategic vision for comprehensive stewardship and donor relations program including tailored strategies and tactics for key constituents (including board members) as well as broad-based programming for recognition at a variety of levels. • Develop and assess policies, procedures and metrics for success across the chapter that are essential for a comprehensive donor/ volunteer relations program. • Partner with frontline fundraising staff to determine the best strategies for the effective stewardship of key constituents. Proactively support the stewardship responsibilities of the development staff by assisting them in creating individualized stewardship plans. Assist with the development of cultivation strategies for future gifts. • Establishes and manages information tracking strategies and processes regarding acknowledgement, recognition, stewardship reporting, ongoing communications and continued cultivation of past and current donors and volunteers to enhance their relationship with the March of Dimes and increase the likelihood of continued contributions. • Partners with fundraising and communications staff in the development of key constituent communications. Oversees donor/ volunteer communications execution. |
| Qualifications | <p>Qualifications Required</p> <ul style="list-style-type: none"> • Bachelor’s degree • Minimum of 5 years of related experience. High level of integrity • Excellent oral and written communications skills • Commitment to high performance and teamwork • Strong initiative and the ability to work collaboratively in a complex environment. • Extraordinary attention to detail and ability to manage multiple competing priorities with minimal supervision. • Ability to interact comfortably, tactfully and effectively with donors, volunteers, and internal constituencies. • Successful candidate will value the role of teamwork in a fast-paced, challenging position, and be able to implement high standards of customer service for internal |

| | |
|---------------------------|--|
| | <p>and external constituents.</p> <ul style="list-style-type: none"> • Knowledge of Blackbaud Enterprise System, a plus. • Proficiency in MS office and other software. <p>We are an Equal Opportunity Employer and do not discriminate against applicants due to race, ethnicity, gender, veteran status, or on the basis of disability or any other federal, state or local protected class.</p> |
| Salary/Hours | Full Time Regular |
| Employer/Agency | March of Dimes |
| Address | 3000 Wesleyan, Suite 100 |
| City, State, Zip | Houston, TX 77027 |
| Application Method | Online: http://www.marchofdimes.org/careers/job-search.aspx Job ID #: 2290 |
| Opening Date | November 14, 2014 |

To post a job opportunity or if your response to this job posting results in successful employment, please email the GCSW Office of Alumni and Career Services at mswjobs@central.uh.edu with the hiring details of your new job opportunity. Thank you.