

## Director of Advancement University Advancement, University of Houston

The University of Houston, Office of Development and the Graduate College of Social Work are seeking exceptional talent for our high performing teams including the role of Director of Advancement. This progressive leader will be responsible to lead strategy and execution for business development, fundraising and alumni engagement for the Graduate College of Social Work. The MSW (Master of Social Work) program has continually maintained its Council on Social Work Education professional accreditation since 1970 and in 1992 the PhD program was approved by the Texas State Coordinating Board. It is the only social work program in the world to have a Nobel laureate on faculty. This position reports to the Chief Development Officer, with responsibility to the Dean of the Graduate College of Social Work.

The Director of Advancement identifies, cultivates and solicits prospects, and stewards donors; works with faculty, staff, and volunteers as appropriate. The position requires strong entrepreneurial skills to leverage a large donor base and build relationships with leaders with reach around the globe. Fundraising goals for Graduate College of Social Work include funding for endowed chairs, professorships and scholarships. Funds raised help create and advance knowledge that provides a challenging learning environment through a rich variety of pedagogical approaches, and prepare students to address the complex social problems in order to achieve social, racial, economic and political justice for all.

The position is responsible for meeting annual personal and team fundraising goals, and managing a portfolio of prospects, primarily at the \$25,000 to \$100,000 level. The Director of Advancement creates compelling donor proposals to effectively make the case for support, and provides guidance to leadership of Graduate College of Social Work on personal solicitation of annual and major gifts, and other development and fundraising matters. They will collaborate with the dean on administrative and fundraising matters as well as establishing fundraising goals and priorities for the college. The fundraising professional supports prospect engagement efforts related to cultivation and fundraising events. The successful candidate holds a bachelor's degree with a minimum of three years of development experience in higher education. The successful candidate will possess:

- Experience in a comprehensive campaign environment and with building a campaign
- The ability to work with a diverse donor base including range of giving
- Ability to collaborate with and provide superior customer service to donors, colleagues, and leadership
- Skills in managing multiple high priorities, individually and for a team, with great attention to detail and execution
- An understanding of the social work profession and an ability to effectively communicate the vision and mission of the Graduate College of Social Work

Led by President Renu Khator, the University of Houston (UH) is a university on the rise located in the heart of Houston, boasting nationally ranked faculty, colleges and programs; successive decades of strong financial management; and growing national and international recognition as a Tier One research university. Houston, the nation's fourth largest city, is bustling with culture and energy and has recently gained recognition as America's next great global city.

As a Tier One public research institution and one of the country's most diverse universities, UH takes pride in providing the talented workforce innovative leaders, problem solvers and visionaries necessary for a progressive and rewarding community.

Founded in 1927, UH is proud of its deep local roots and even more proud that we have grown into a nationally competitive university where energy, health care and the arts flourish, and our 42,000 students develop the skills and knowledge required for success in an increasingly global environment. A university on the rise, the University of Houston is embarking on a bold comprehensive campaign to transform the University and the City of Houston. The University of Houston is the doctoral degree- granting and largest university of the University of Houston System which includes three other universities: UH-Clear Lake, UH-Downtown, and UH-Victoria.

Applicants should apply at [jobs.uh.edu](http://jobs.uh.edu), posting #**S004766**.

Application reviews will begin immediately and continue until the position is filled.

*The University of Houston is an equal opportunity/affirmative action institution.  
Minorities, women and veterans and persons with disabilities are encouraged to apply.*