

**AIG Retirement Services** 

# Thanks for joining

# Are you on track for the retirement you envision?

The workshop will start in 10 minutes.



#### **AIG Retirement Services**

RETIREMENT PATHFINDER

## Are you on track for the retirement you envision?

Find out with Retirement Pathfinder



Marissa Kerns

Senior Financial Advisor



Aleedra Price

**Financial Advisor** 

#### Agenda

Introducing Retirement Pathfinder

A case study: Maria Davis

Answering other retirement questions

# Introducing Retirement Pathfinder.®

#### Introducing Retirement Pathfinder

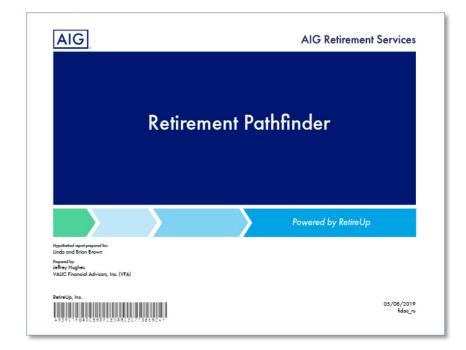
#### Write your own personalized retirement story

Quickly and graphically model retirement scenarios with your financial professional

Receive engaging new insight on your retirement plan

#### Real-time answers to questions such as:

- Can I retire when I planned?
- Am I saving enough to achieve my retirement goals?
- Am I in danger of outliving or depleting my retirement savings?



#### Your personalized report

#### Introducing Retirement Pathfinder

## Three broad categories of retirement savers

Employees who are:





Not currently enrolled or no longer contributing to a retirement savings plan Currently enrolled in or saving to a retirement plan, but do not know the impact of the savings on their retirement

Nearing retirement and need to develop a retirement budget

#### Your workplace retirement plan

VALIC workplace supplemental retirement plan

You choose, or do both!					
403(b)	Roth 403(b)				

- Pre-Tax savings allows you to save more by deferring taxes until the funds are needed
- The more money saved, the higher potential for larger gains
- Roth 403b is an after-tax option for contributions, and the accumulated assets may not subject to taxation if withdrawals meet IRS requirements

<sup>1</sup> Income taxes are payable upon withdrawal; federal restrictions and a 10% federal early withdrawal tax penalty might apply to withdrawals prior to age 59½. <sup>2</sup> Roth contributions are after-tax contributions.

## Plan highlights - Contributions

#### How much can you save in your plan?



You can contribute up to \$19,500 for 2021



"15-year rule" catch-up contribution

\$3,000 annual limit

For participants who have under contributed in the past and have 15 years of service with eligible employers



Age-based catch-up contribution Up to \$6,500 in 2021 For participants age 50 or older

# **Questions**?

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#### Hypothetical client: "Maria Davis"

Age: 35Annual Salary: \$50,000 (2% annual increase)Retirement Age: 62

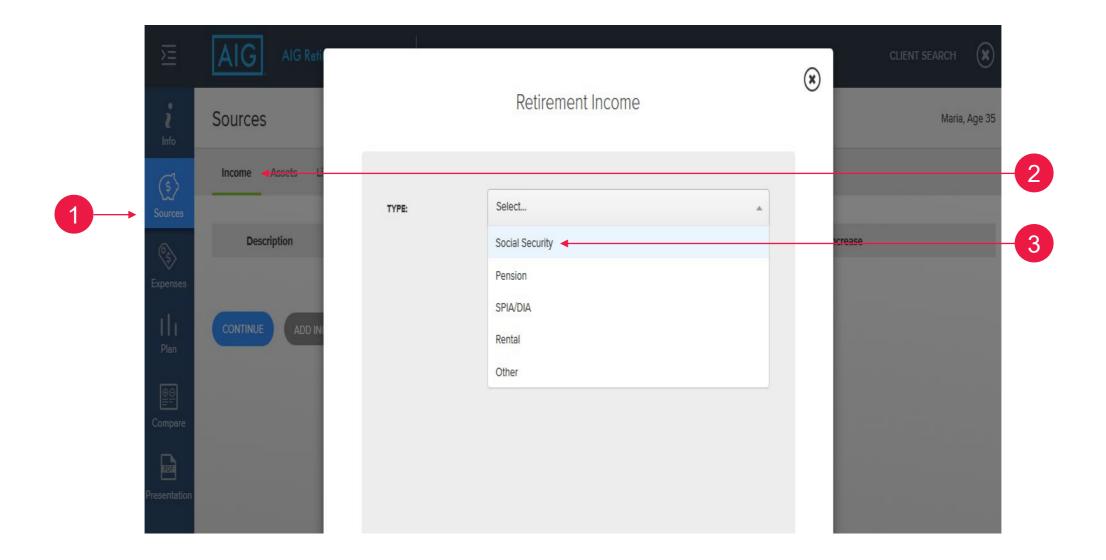
- Estimated Retirement Expenses: \$45,000 (in today's dollars with 2.5% inflation)
- Retirement Account Balance: \$40,000
- Retirement Contributions: \$2,600 annually
- Estimated Rate of Return: 7% before retirement; 4% after retirement
- Pension: \$35,000 at age 62 (0% annual increase)
- Social Security: \$3,505 monthly (future value at age 62; 2% annual increase)



(\$) Sources	Client	+ Spouse / Partner
\$	Full Name	
Expenses	First MI Last	
- th	Maria	
Plan		
Compare	Age	
100	35	Expand to enter spouse / partner information.
Presentation		
	Client - Retire and End Years	
	Retire End 62 90	
	Retire End	
	Age 62 (2047) Age 90 (2075)	
	Salary	

2 –

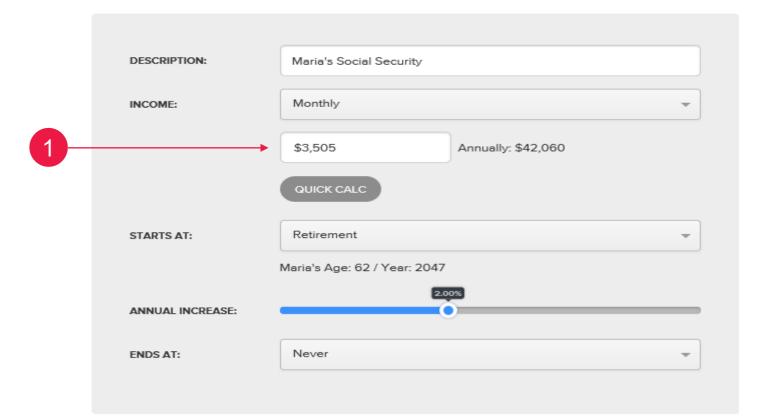
互	AIG Retirement So	ervices Educa MANAG	tion Workshop Sample	/ 403(b) COPY DELETE RENAI	ME		CLIENT SEARCH	*
2 Info	Expenses						Ма	ria, Age 35
	Description	Amount	Period			Inflation Rate		
(چ) Sources	Essential Retirement Expenses	\$50,000	Yearly	in Current Dollars 💌	\$8,116 Monthly	2.5%		
S Expenses	Lifestyle Expenses							
<b>   </b> Plan	CONTINUE ADD EXPENSE							
€ E Compare								
Presentation								



Retirement Income - Social Security

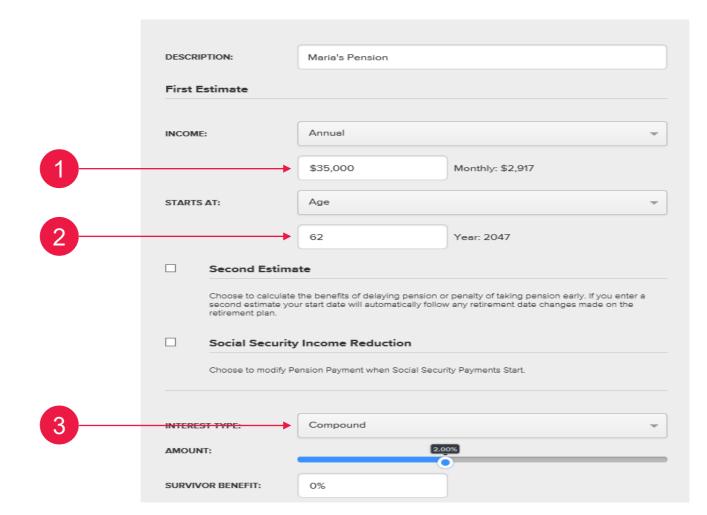
DESCRIPTION:	Maria's Social Security					
INCOME:	Monthly					
	\$3,505	Annually: \$42,060				
STARTS AT:	Social Security Quick Calc provided by Social Security Online					
ANNUAL INCREASE:	CURRENT YEAR EARNINGS:	\$50,000 SAVE AS MARIA'S SALARY?				
ENDS AT:	ESTIMATED AGE:	62	-			
	ESTIMATED IN:	Inflated (future) Doll <del>.</del>	•			
	CANCEL	RUN ESTIMATE				

Retirement Income - Social Security



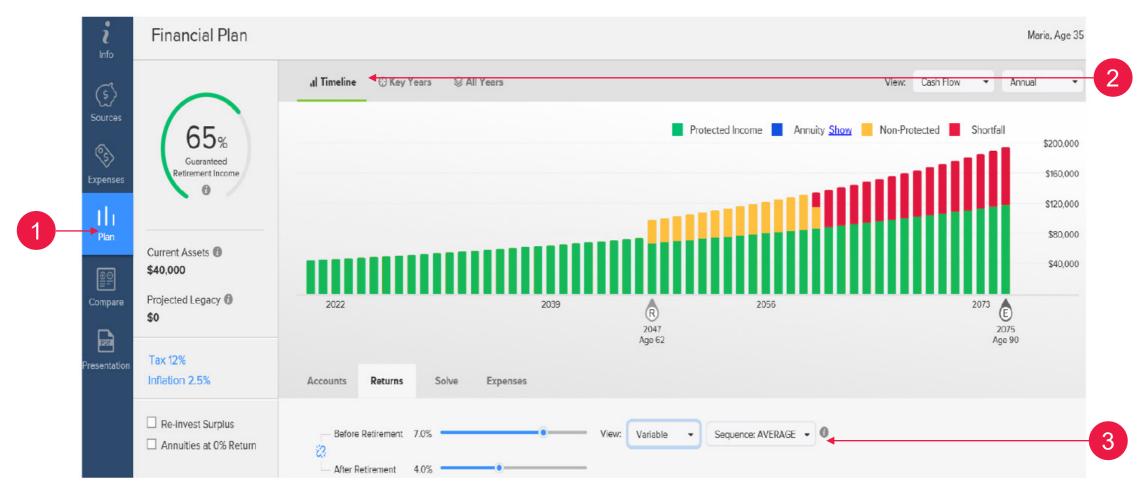
∑≣ Ž Into	AIG Retirement Services Sources		Retirement Income	۲
5 Sources	Income Assets Life Insurance Li	TYPE:	Select	
1 Expenses	Description Type		Social Security Pension	Ĺ
D Risk			SPIA/DIA Rental	
			Other	
Compare				
Tresentation				
			CONTINUE	

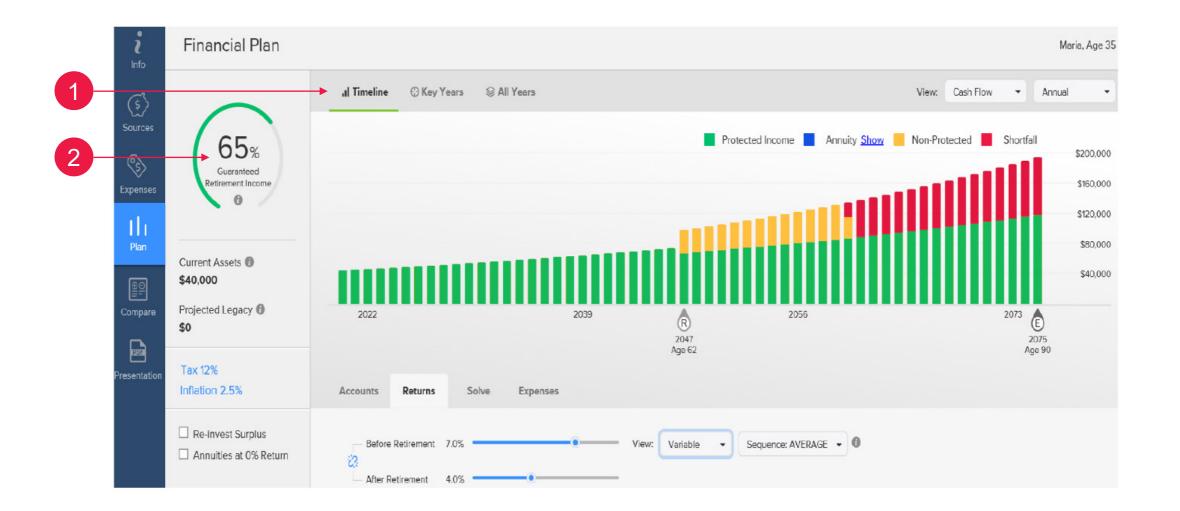
Retirement Income - Pension

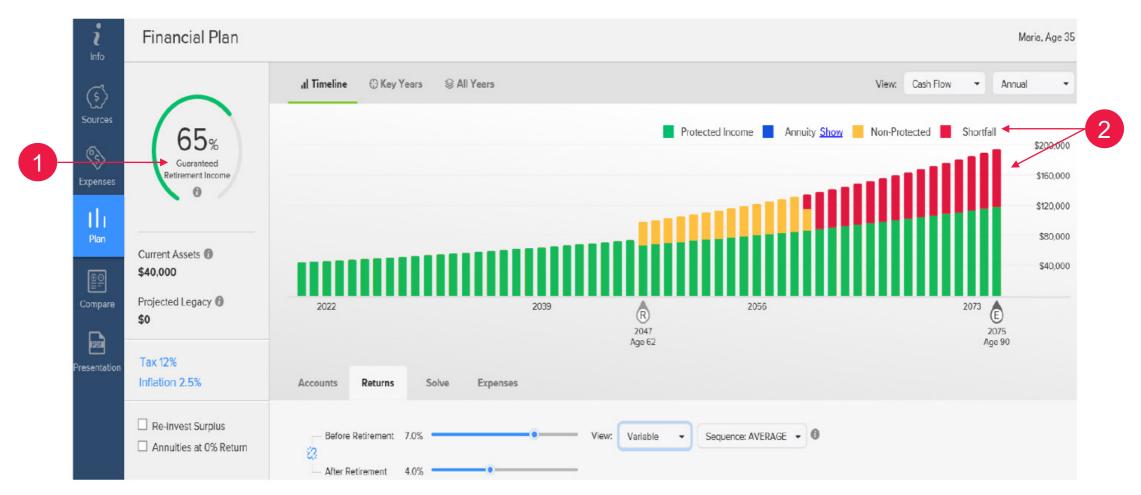


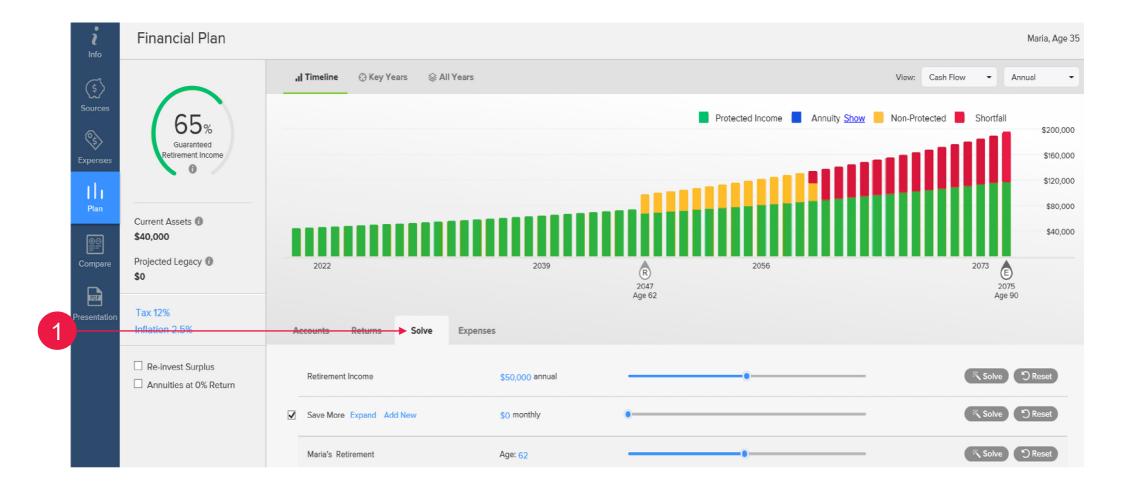
	E Info	AIG Retirement Services		Assets	۲	
1	Sources	Description Act	TAX STATUS: ACCOUNT TYPE:	Qualified Select Roth 401k	-	3
2	Risk H I Pian Compare Presentation	CORDINATE ADD ASSET	ASSET TYPE: DESCRIPTION:	403(b) Roth 403(b) 457(b) Roth 457(b)	~	-4
				SAVE & CONTINUE		

ASSET TYPE:	Investment Account (ex: Stocks/Mutual Funds)	1
DESCRIPTION:	Maria's 403(b)	
	Describe at the account level rather than a specific security or investment. Ex: John's IRA or John's Brokerage Account.	
Value		
BALANCE:	\$40,000	2
RETURNS:	Control on the Planning page 🔹	
EMPLOYEE CONTRIBUTION:	Annual	
	\$2,600	3
EMPLOYER CONTRIBUTION:	None	
CONTRIBUTION STARTS:	Now	
CONTRIBUTION STOPS:	Retirement	
	Maria's Age: 62 / Year: 2047	

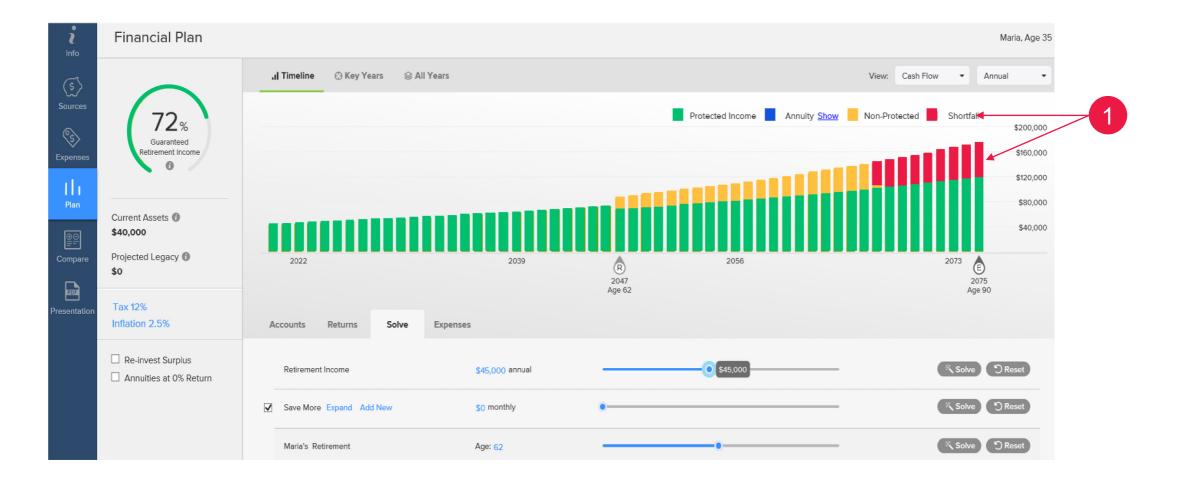




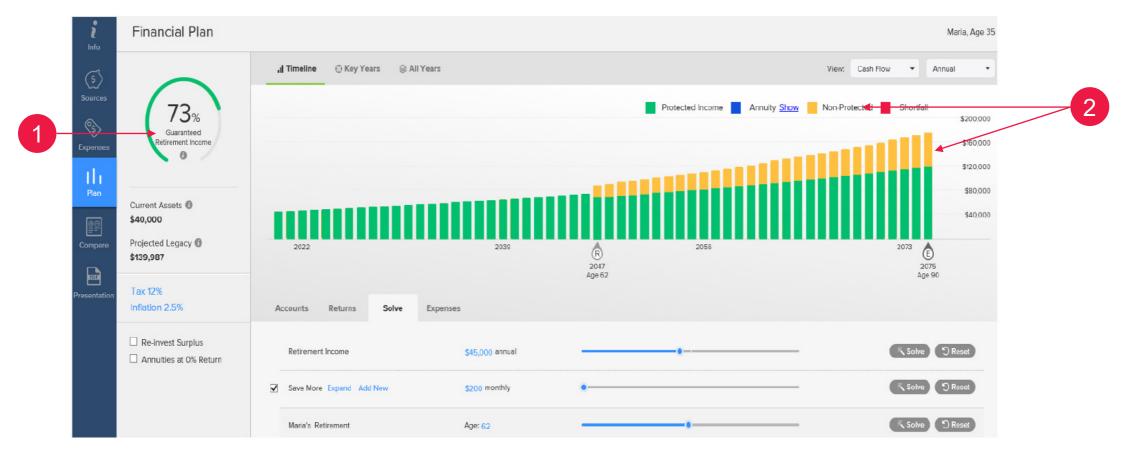






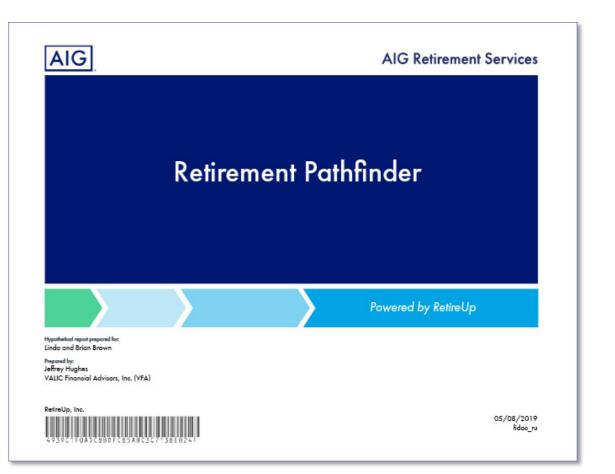


	A	ccounts Returns	s Solve	Expenses					
		Retirement Income		\$45,000 annual			-	× Solve	් Reset
1-	<b>V</b>	Save More Expand	Add New	\$200 monthly	•		-	X Solve	්) Reset
		Maria's Retirement		Age: 62		0		X Solve	්) Reset



Not an actual case and is a hypothetical representation for illustrative purposes only. Figures are based on an annual 7% rate of return and a 22% federal marginal income tax bracket. Withdrawals may be subject to withdrawal charges and federal and/or state income taxes. A 10% federal early withdrawal tax penalty may apply if taken before age 59½ in addition to ordinary income tax. Partial withdrawals may reduce benefits and contract value. Fees and charges, if applicable, are not reflected in this example and would reduce the results shown. Remember, investing involves risk, including possible loss of principal.

Once the plan is finalized, your financial professional can provide an electronic or physical copy of the analysis for your records.



# Answering other retirement questions.

#### Answering other retirement questions

# Additional questions Retirement Pathfinder can help answer include:

Is it possible to guarantee my retirement income?

How do I convert retirement savings into income?

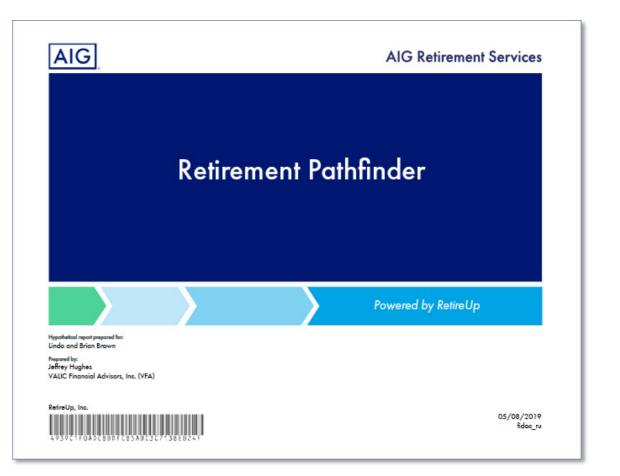
What happens if I die prematurely?



#### Answering other retirement questions

# Get more control over your retirement savings strategy

Contact your financial advisor to make an appointment for a Retirement Pathfinder analysis and get answers to your important retirement questions.



#### Answering other retirement questions

#### Schedule an appointment today!

Sign up to benefit from personal attention and get answers to help you plan for a more secure financial future.



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Securities and investment advisory services offered through VALIC Financial Advisors, Inc. (VFA), member FINRA, SIPC and an SEC-registered investment adviser.

Annuities are issued by The Variable Annuity Life Insurance Company (VALIC), Houston, TX. Variable annuities are distributed by its affiliate, AIG Capital Services, Inc. (ACS), member FINRA.

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**AIG Retirement Services** 

# Thank you!

#### **Questions?**



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